



GRAYMONT

STANDARD TERMS OF SUPPLY

1. Application of Terms

- (a) These Standard Terms of Supply apply to all Products supplied by Graymont (Australia) Pty Ltd ACN 004 406 688 (or a Subsidiary) (**Seller**) to a Buyer.
- (b) Unless expressly agreed by the Seller in writing, these Standard Terms of Supply override any quotes, purchase orders, invoices or other documentation exchanged between the parties whether or not such documents expressly provide that they override these Standard Terms of Supply. These terms will be deemed to have been accepted by the Buyer placing a Purchase Order.

2. Quotations and Purchase Orders

- (a) A Quotation will be valid for a period of 30 days from the date the Quotation was provided (unless extended in writing by the Seller).
- (b) A Quotation is subject to change at any time prior to acceptance of a Purchase Order by the Seller, which may be by supply of all or part of the Products ordered.
- (c) The Seller may refuse to accept a Purchase Order, or part of a Purchase Order, placed by the Buyer without giving reasons.

3. Price

- (a) Unless otherwise agreed in writing, such as in a valid Quotation, the price of the Products will be the Seller's current price at the date of the delivery of the Products according to the Seller's current price list and standard charges.
- (b) The Seller may change its prices and charges relating to the Products as a result of any changes to mineral royalties or government taxes or if the Seller incurs any increase in the costs of producing, transporting or supplying the Products as a direct or indirect result of an increase to gas or electricity prices. The Seller must provide the Buyer with written notice and details of any pricing changes.
- (c) Unless prices are stated to include any sales, value added, Products tax or similar tax or import duties which may apply, these taxes and duties are payable by the Buyer in addition to the quoted prices.
- (d) Where the Seller is supplying Products on a delivered basis, the price charged by the Seller contains a fuel cost component which is subject to increase where the Seller's delivery costs for those Products increase.
- (e) If the Seller incurs any increase in the costs of producing, transporting or supplying the Products as a direct or indirect result of the introduction or operation of legislation relating to the production or emission of carbon dioxide, those costs will be passed through to the Buyer except to the extent this may be prohibited by legislation.

4. Payment

- (a) The Seller will issue a valid Tax Invoice (as defined in the GST Act) for each delivery of Products.
- (b) The Buyer must pay all invoices by the due date for payment and on the terms stated on the Seller's invoice. If no date is stated by the Seller then payment must be made within 30 days from invoice date.
- (c) The Buyer must make payment in cash by electronic transfer into the account nominated by the Seller in the currency nominated in the invoice.
- (d) The Seller may amend the Buyer's credit terms at any time by providing written notice to the Buyer. If the Buyer fails to comply with the new credit terms, the Seller may cancel the supply of Products by providing written notice to the Buyer. The Seller is not liable for any Loss arising from such cancellation.
- (e) Without prejudice to any other rights or remedies of the Seller, if the Buyer fails to make any payment by the due date, the Buyer must also pay to the Seller:
 - (i) interest on the unpaid amount at 1.5% per month accruing from the date payment was due to the date payment is made; and
 - (ii) any costs for agents incurred by the Seller in recovering money due from the Buyer, including commissions and legal costs on a solicitor-client basis.

5. Delivery

- (a) The Seller will use all commercially reasonable efforts to deliver the Products for which it has accepted a Purchase Order or agreed to in a Contract to the agreed delivery location by the date specified in the Purchase Order or Contract.

- (b) Where the Seller provides the Buyer with a weighbridge delivery docket it will be conclusive and binding on the parties.
- (c) The Seller may deliver the Products by separate instalments. Each separate instalment will be invoiced and paid for in accordance with clauses 3 and 4.
- (d) The Seller is not liable for any Loss whatsoever due to the failure by the Seller to deliver the Products (or any of them) promptly or at all.
- (e) The Seller may invoice the Buyer for storage, insurance and any other holding charges incurred by the Seller if delivery of the Products is delayed by the Buyer.
- (f) While on the other party's premises, each party must comply, and require its agents and subcontractors to comply, with the other party's policies, procedures and any other site instructions and all applicable laws, including "chain of responsibility" laws.
- (g) The Buyer is responsible for managing all environmental, health and safety hazards at the Buyer's premises and delivery site and otherwise ensuring that the receiving equipment is in a suitable condition for receiving the Product safely and without causing environmental harm.
- (h) Without limiting the obligations in clause 5(g), where the Seller delivers the Products to the Buyer by bulk pneumatic truck, the Buyer must ensure that the receiving facility (including without limitation a receiving silo, isocontainer or spreader truck) has such items as a working high level sensor alarm, a relief valve and an appropriate pollution control device to manage discharged air quality; and must ensure the receiving facility is at zero pressure at all times to ensure safe pneumatic transfer of the Product whilst unloading.
- (i) Where the Product is supplied ex-works, the Buyer must ensure that any vehicle and equipment used to collect the Product is in a safe working condition and insured for third party property damage.
- (j) Acronyms or terminology used to describe the manner of delivery of the Products have the meaning given to them in the Incoterms 2010 unless otherwise specified by the parties.

6. Delivery by Offshore Vessels

- (a) If the Products are to be delivered by bulk shipment, the following terms apply:
 - (i) If the Buyer's vessel is to be used, the Seller reserves the right to inspect the holds of the Buyer's vessel prior to loading. The inspection will be conducted by a registered independent surveyor at the Seller's discretion and cost.
 - (ii) If Seller does not approve the Buyer's vessel, the risk and cost of such rejection and associated cleaning and protection shall be at the Buyer's account. Furthermore, laytime shall not count until the Buyer's vessel is suitable in all respects for loading.
 - (iii) The Seller shall not be responsible for contamination of Products which has occurred after the Products have been loaded into the holds of Buyer's Vessel, regardless of whether an inspection has been conducted.
- (b) If the Products are to be delivered by bulk or container shipment, the following terms also apply:
 - (i) The Parties must comply with the insurance obligations set out in the relevant Incoterms 2010. The Buyer must ensure such policies of insurance provide sufficient coverage so as to cover the value of loss of the entire shipment of Products and are effected and maintained with a reputable and solvent insurer.
 - (ii) The Seller will provide the Buyer with a certificate of weight which will specify the quantity of the Products as determined using equipment certified by a government approved third party.
 - (iii) The Seller may provide the Buyer with a certificate of analysis in relation to the Products supplied in each shipment.
 - (iv) Subject to clause 9, the certificates of weight and analysis shall be conclusive and binding on the parties.
 - (v) Demurrage costs incurred due to port congestion beyond the Seller's control shall be sole liability of the Buyer.

7. Title and Risk

- (a) The risk in the Products passes to the Buyer when the Products are delivered in accordance with the relevant Incoterms 2010.
- (b) Title to the Products passes to the Buyer on payment in full of the Price for the Products.
- (c) Until full payment in cleared funds is received by the Seller for all Products supplied by it to the Buyer:



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- (i) legal title and property in all Products supplied under a Contract remain vested in the Seller and do not pass to the Buyer;
- (ii) the Buyer holds the Products as bailee for the Seller;
- (iii) the Buyer must keep the Products separate from other Products and maintain the labelling and packaging of the Seller so that they are readily identifiable as the property of the Seller;
- (iv) the Buyer must not sell the Products except in the ordinary course of the Buyer's business;
- (v) the Buyer holds and agrees to hold the proceeds of any sale of the Products on trust for the Seller; and
- (vi) the Seller may without notice, enter any premises where it suspects the Products may be located and remove them without committing a trespass, even though they may have been attached to other Products or land not the property of the Seller, and for this purpose the Buyer irrevocably licences the Seller to enter such premises and also indemnifies the Seller from and against all Loss suffered or incurred by the Seller.

8. Changes to Volume, Delivery, etc.

- (a) If Buyer orders a volume of Products that is less than the minimum volume required for the vehicle combination that Seller will use for delivery of Products (e.g., single, B-double), Buyer will be charged the freight costs for such minimum volume required for the vehicle combination.
- (b) Any order for Products that is cancelled or postponed after 3:00p.m. on the business day before the applicable scheduled delivery date may be subject to a cancellation fee.
- (c) Any order for Products that is cancelled or postponed at any time after the Products have been dispatched from the relevant point of supply may be subject to a cancellation fee, freight cost, and a returns handling fee. If the order can be diverted to an alternate location, it may be subject to a diversion fee and a cancellation fee.
- (d) If, upon delivery of Products, Buyer does not accept the entire volume of Products in an order, Buyer will be charged for the entire volume (freight in full and total Products ordered). A returns handling fee will also apply.
- (e) If delays beyond the Seller's control occur at the point of delivery, the Seller may charge the Buyer demurrage fees.

9. Warranty

- (a) The Seller warrants solely to Buyer for a period of thirty (30) Days after the Products were delivered (the **Warranty Period**) that the Products will materially conform with any specifications provided in the Contract or, if none have been provided, the Seller's "Technical Information Sheet" or "General Specifications" for Products (**Limited Warranty**).
- (b) Except only for the Limited Warranty and those rights and remedies that the Buyer has in respect of the Products under the *Competition and Consumer Act 2010* (Cth) and similar state and territory laws and which cannot be lawfully excluded, restricted or modified all conditions and warranties, whether statutory or otherwise, are excluded in relation to the Products, including without limitation the exclusion of any implied warranties of merchantability or fitness for a particular purpose.
- (c) The Buyer must as soon as possible after delivery, check the Products. In the event of a suspected defect, the Buyer must, within the Warranty Period, deliver written notice to Seller accompanied by documentation and Product samples demonstrating that the Product does not comply with the Limited Warranty and identifying how much of the Product is not in compliance (**Notice of Defect**).
- (d) The Buyer shall be deemed to have fully and finally accepted all the Product without objection or reservation if a Notice of Defect is not delivered to the Seller by the Buyer within the Warranty Period and in strict accordance with this clause. In the event of a breach of the Limited Warranty and the Buyer timely delivers to the Seller a Notice of Defect within the Warranty Period, the Seller shall, at its option:
 - (i) deliver, free of charge, replacement Products; and / or
 - (ii) refund the Buyer the amount actually paid for the defective portion of the Products not replaced by Seller.
- (e) The performance of the Seller's obligations under this clause shall be the Buyer's sole and exclusive remedy and constitute the Seller's entire obligation and aggregate liability to the Buyer for any breach of the Limited Warranty.

10. Claims and limitation of liability

- (a) Subject to Clause 10(b) the Seller's maximum liability to Buyer in respect of any claim for loss or damage arising out of or in connection with the supply of the Product (including as a result of third party claims) or the Contract shall be limited to the price of the Product in respect of which such loss or damage is claimed regardless of the form of action, whether based in contract (including under an indemnity), tort (including negligence), strict liability, or otherwise, or for any fundamental or wilful breach.
- (b) In no circumstances whatsoever will the Seller be liable for any consequential, special or indirect loss or damage, or for any loss of profit, loss of goodwill, loss of revenue, loss of business opportunity, loss of production or any similar type of loss, however arising.

11. Hazardous Products

If the Products have been classified as a hazardous substance the Buyer acknowledges that the Buyer has received and read the information provided to the Buyer by the Seller, including, but not limited to:

- (a) the relevant Safety Data Sheets attached to the Quotation;
- (b) the acknowledgements (if any) concerning the possible risks associated with the hazardous substance; and
- (c) any other safety materials or information provided, or made available, by the Seller including but not limited to any safety information contained on the Seller's website at www.graymont.com.

12. Insurance

- (a) The Seller represents that it holds and maintains with a reputable insurer:
 - (i) Workers compensation insurance in accordance with statutory obligations; and
 - (ii) Public and product liability insurance up to a limit of AUD\$10,000,000.
- (b) If requested by the Buyer, the Seller will provide certificates of currency for these insurance policies.

13. Taxes and Duties

- (a) Terms used in this Clause 13 are as defined in the GST Act, unless the context indicates otherwise.
- (b) To the extent that any supply of Products is a taxable supply, the Buyer must pay, in addition to the consideration to be provided under the Contract for that supply (unless it expressly includes GST) an amount equal to the amount of that consideration (or its GST exclusive market value) multiplied by the rate at which GST is imposed in respect of the supply, provided that Seller has first issued to the recipient a Tax Invoice in respect of that taxable supply.
- (c) Unless otherwise agreed, all other taxes and import duties owing for the purchase, sale, production, shipment, transportation or delivery of the Products shall be at the Buyer's own account. The Buyer agrees that if any of the foregoing is paid by the Seller or withheld by the Buyer, the Buyer shall reimburse Seller for the amount paid.

14. Dispute Resolution

- (a) In event of any dispute, claim or failure to agree, arising out of or relating to a Contract, the parties shall try to settle that dispute, claim or failure to agree, amicably by negotiation within thirty (30) days of giving notice of the dispute in writing to the other party. If the parties cannot resolve the dispute within thirty (30) days then the dispute must be resolved exclusively by arbitration by a single arbitrator.
- (b) The arbitration will be conducted in the State of New South Wales Australia according to the applicable commercial rules of the International Chamber of Commerce (ICC). All proceedings, decision and findings shall be confidential and final and binding on the parties with respect to the subject matter in dispute.

15. PPSA

- (a) Terms used in this Clause 15 are as defined in the PPSA, unless the context indicates otherwise.
- (b) The Buyer: agrees that Seller will have a Purchase Money Security Interest in the Products; consents to Seller registering any security interest under a Contract on the PPS Register; irrevocably and unconditionally waives its right to receive any notice from Seller under the PPSA; and agrees not to allow a security interest to be created over the Products in priority to that held by the Seller.
- (c) Notwithstanding anything in the PPSA, the parties agree to keep confidential the contents of a Contract and related material.



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16. General

- (a) Where Force Majeure prevents or delays the Seller from performing any obligation under a Contract, that obligation is suspended as long as the Force Majeure continues.
- (b) The Buyer and the Seller exclude the application of the United Nations Convention on Contracts for the International Sale of Goods.
- (c) Any term by its nature intended to survive termination of a Contract survives termination.
- (d) These terms are governed by the laws of New South Wales, Australia. The parties submit to the non-exclusive jurisdiction of the courts of that State and courts entitled to hear appeals from those courts.
- (e) Each Contract supersedes all previous agreements in respect of its subject matter and embodies the entire agreement between the parties in respect of its subject matter.
- (f) A waiver of any right arising under a Contract must be in writing and signed by the party granting the waiver. Any variation of a Contract must be in writing and signed by the parties.

17. Definitions

In these terms:

Business Day means any day which is not a Saturday, Sunday or public holiday in Sydney, New South Wales, Australia;

Buyer means the person or entity who buys Products from Seller;

Contract means a contract to sell Products arising out of a Quotation or any other specific terms expressly agreed to by the Seller in writing and these Standard Terms of Supply;

Force Majeure means an act of God; war, revolution or any other unlawful act against public order or authority; an industrial dispute including strike or other labour disturbances; port or traffic congestion; a governmental restraint; a shortage or unavailability of raw materials, reserves, production capacity or transportation; cyber attack or ransomware which impacts the Seller or any of its suppliers or service providers; and any other event which is not within the reasonable control of Seller.

Loss means all actions, claims, costs (including legal costs on an indemnity basis), damages, expenses, interest, liabilities and losses (including *any special, indirect, consequential loss*, loss of profit, loss of goodwill, loss of revenue, loss of business opportunity, loss of production or any similar type of loss, however arising);

PPSA means the *Personal Property Securities Act 2009* (Cth);

Products means products supplied by the Seller to the Buyer;

Quotation means any quotations or offer of "Contract for Sale" for the sale of Products issued by the Seller to the Buyer;

GST Act means *A new Tax System (Goods and Services Tax) Act 1999* (Cth);

Purchase Order means an order issued by or on behalf of Buyer setting out details of the Products that the Buyer requires the Seller to supply;

Subsidiary has the meaning given in *Corporations Act 2001* (Cth).